SCC eFile	2013 ANNUAL REPORT COMMONWEALTH OF VIRGINIA STATE CORPORATION COMMISSION		213553437 DN			
1.) CORPORATION NAME:			DUE DATE: 1	2/31/2013		
Lincoln Financial Securities C 2.) VA REGISTERED AGENT NAM CORPORATION SERVICE COI	E AND OFFICE ADDRES	ND OFFICE ADDRESS: ANY		SCC ID NO: F1532870		
Bank of America Center, 16th Floor 1111 East Main Street			5.) STOCK INFORMATION CLASS AUTHORIZED			
RICHMOND, VA			COMMON	100,000		
3.) CITY OR COUNTY OF VA REGISTERED OFFICE: RICHMOND CITY						
4.) STATE OR COUNTRY OF INCORPORATION: NH						
6.) PRINCIPAL OFFICE ADDRESS:						
ADDRESS: ONE GR	_					
CITY/ST/ZIP: CONC	·		afficare revet be	liata d. Amin dividual		
7.) DIRECTORS AND PRINCIPAL (may be de	esignated as bo	th a director and	e listed. An individual I an officer.		
NAME: TITLE: ADDRESS:	CHRISTOPHER W FLINT PRESIDENT 2005 MARKET ST 34TH FLOOR	X OFFIC	ER	DIRECTOR		
CITY/ST/ZIP/CO:	PHILADELPHIA, PA 19103					
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	DAVID E ARMSTRONG VICE PRESIDENT ONE GRANITE PLACE CONCORD, NH 03301	X OFFIC	ER	DIRECTOR		
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	SANFORD B AXELROTH SENIOR VP 201 OFFICE PARK DR SUITE 300 BIRMINGHAM, AL 35223	X OFFIC	ER	DIRECTOR		
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	DAVID S BERKOWITZ PRESIDENT 2005 MARKET ST 34TH FLOOR PHILADELPHIA, PA 19103	X OFFIC	ER	X DIRECTOR		
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	DONALD S MOCKLER VICE PRESIDENT ONE GRANITE PLACE CONCORD, NH 03301	X OFFIC	ER	DIRECTOR		
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	MICHAEL F MURRAY VICE PRESIDENT ONE GRANITE PLACE CONCORD. NH 03301	X OFFIC	ER	DIRECTOR		

CONCORD, NH 03301

		X	OFFICER	DIRECTOR	
NAME:	CASEY J TRUMBLE				
TITLE:	SENIOR VP				
ADDRESS:	ONE GRANITE PLACE				
CITY/ST/ZIP/CO:	CONCORD, NH 03301				
			1		_
		X	OFFICER	DIRECTOR	
NAME:	RONALD W TURPIN				
TITLE:	VICE PRESIDENT				
ADDRESS:	1300 SOUTH CLINTON ST				
CITY/ST/ZIP/CO:	FORT WAYNE, IN 46802				
		Х	OFFICER	DIRECTOR	_
NAME:	IEEEDEV D COLITTO	_^_	0.1.02.1		
TITLE:	JEFFREY D COUTTS				
ADDRESS:	TREASURER				
CITY/ST/ZIP/CO:	150 N RADNOR CHESTER RD				
CIT 1/31/21P/CO.	RADNOR, PA 19087				
			OFFICER	χ DIRECTOR	
NAME:	CHARLES C CORNELIO				
TITLE:	DIRECTOR				
ADDRESS:	100 N GREENE ST				
CITY/ST/ZIP/CO:	GREENSBORO, NC 27401				
	0.121.1020.10,11021.101		1		
			OFFICER	χ DIRECTOR	
NAME:	WILFORD H FULLER				
TITLE:	DIRECTOR				
ADDRESS:	150 N RADNOR CHESTER RD				
CITY/ST/ZIP/CO:	RADNOR, PA 19087				
		Х	OFFICER	DIRECTOR	_
NAME:	IOHNI B DIMONDA]		
TITLE:	JOHN R DIMONDA SENIOR VP				
ADDRESS:	2005 MARKET STREET				
ADDICESS.					
CITY/ST/ZIP/CO:	34TH FLOOR PHILADELPHIA, PA 19103				
	THEADLEI HIA, I A 19109		1		
		X	OFFICER	DIRECTOR	
NAME:	LUCY D GASE		•		
TITLE:	SENIOR VP				
ADDRESS:	1300 SOUTH CLINTON STREET				
	SUITE 150				
CITY/ST/ZIP/CO:	FORT WAYNE, IN 46802				
		Х	OFFICER	DIRECTOR	
NAME:	ELIZABETH M OBRIEN				
TITLE:	SENIOR VP				
ADDRESS:	150 N RADNOR CHESTER RD				
CITY/ST/ZIP/CO:	RADNOR, PA 19087				
			1		
		Х	OFFICER	DIRECTOR	
NAME:	CARRIE L CHELKO		-	_	
TITLE:	VICE PRESIDENT				
ADDRESS:	150 N RADNOR CHESTER RD				
CITY/ST/ZIP/CO:	RADNOR, PA 19087				
		Х	OFFICER	DIRECTOR	_
NAME:	ELIZADETH E CONOVED]		
TITLE:	ELIZABETH F CONOVER				
	INTERIM CFO				
ADDRESS:	100 N GREENE STREET				
CITY/ST/ZIP/CO:	GREENSBORO, NC 27401				
		Х	OFFICER	DIRECTOR	
NAME:	NANCY A SMITH		1		
TITLE:	SECRETARY				
ADDRESS:	150 N RADNOR CHESTER RD				
CITY/ST/ZIP/CO:	RADNOR, PA 19087				
	,				

TITI ADI	LE: DRESS:	JAMES A BADIAC ASSISTANT VP 1300 SOUTH CLINTON STREET FORT WAYNE, IN 46802	X OFFICER	DIRECTOR		
TITI ADI	LE: DRESS:	MARGARET A SALAMY ASSISTANT VP ONE GRANITE PLACE CONCORD, NH 03301	X OFFICER	DIRECTOR		
I AFFIRM THAT THE INFORMATION CONTAINED IN THIS ELECTRONIC REPORT IS ACCURATE AND COMPLETE AS OF THE DATE BELOW AND THAT I AM LEGALLY AUTHORIZED TO SIGN THIS REPORT.						
	URPIN DIRECTOR/OFFICER THIS REPORT	RONALD W TURPIN, VICE PRESIDENT PRINTED NAME AND CORPORTITLE		1/5/2013 DATE		
It is a Class 1 misdemeanor for any person to sign a document, which includes this electronic record, that is false in any material						

It is a Class 1 misdemeanor for any person to sign a document, which includes this electronic record, that is false in any material respect with the intent that the document be delivered to the Commission for filing.